

Professional Biography of John Farrell

John Farrell is a results oriented senior consultant with a hands-on approach. He has been an independent consultant since 2000 providing project management and engineering services for groups of independent consultants, which have i) assisted businesses with new product development and continuous improvement activities, including lean manufacturing, ii) evaluated manufacturing process costs for a leading tool manufacturer, and iii) engineered production process improvements for an aluminum manufacturing company. These companies include small to very large businesses. Confidentiality agreements prohibit naming them specifically.

His corporate experiences prior to that time were gained in the power generation industry, where he established a record of success at Constellation Power, Inc., an independent power producer affiliated with Baltimore Gas & Electric, and in General Electric's Power Generation Services business. Significant accomplishments were achieved leading organizations in business startups and workouts, solving personnel, technical, and business problems. He consistently exceeds expected business objectives.

John has expertise in joint venture management, operations management, business planning, customer service, personnel management, conflict resolution and negotiating. His personnel management approach is a consensus style that empowers people to make decisions and holds them accountable for their results. John is innovative and creative in his approach to achieving business objectives, and thinks in terms of "*how can we do this*" rather than "*why it can't be done.*" He is recognized for his personal integrity, interpersonal skills, and win-win approach to business relationships. John is known for his diversity of technical knowledge and his abilities to work in collaboration with business partners, lending institutions, regulatory agencies, and community groups. His management capabilities include i) customer service, ii) engineering and iii) executive, general, marketing, and program management functions.